

# CURRICULUM VITAE

**FABIANA VISENTIN**

[visentin@merit.unu.edu](mailto:visentin@merit.unu.edu)

UNU-MERIT, School of Business and Economics University of Maastricht  
Boschstraat 24  
6211 AX Maastricht  
The Netherlands

Website: [https://www.merit.unu.edu/about-us/profile/?staff\\_id=3489](https://www.merit.unu.edu/about-us/profile/?staff_id=3489)

*Updated September 2018*

## ACADEMIC APPOINTMENTS

---

- |                |  |
|----------------|--|
| 2018 - Present | <b>UNU-MERIT, School of Business and Economics University of Maastricht</b><br>Maastricht, Netherlands<br><b>Assistant Professor</b> |
| 2011 – Present | <b>École Polytechnique Fédérale de Lausanne</b> , Lausanne, Switzerland<br><b>Senior Research Fellow</b>                             |
| 2011 – Present | <b>Scheller College of Business</b> , Georgia Institute of Technology, Atlanta, GA<br><b>Visiting Research Scholar</b>               |
| 2009 – 2011    | <b>Goizueta Business School</b> , Emory University, Atlanta, GA<br><b>Research Fellow</b>  |
| 2007 – 2009    | <b>Universita' della Svizzera Italiana</b> , Lugano, Switzerland<br><b>Research Fellow</b>   |

## EDUCATION

---

**Ph.D. in Economics and Organization**, Ca' Foscari University, Venice, Italy.

**Laurea cum laude in Economics and Management**, University of Udine, Udine, Italy.

## RESEARCH

---

*Fields of Interest:* Economics of Science, Management of Innovation, Applied Economics

### *Most Recent Publications*

#### *Peer-Reviewed Journal Articles*

Ayoubi, Charles; Pezzoni, Michele and Visentin, Fabiana. 2018. The important thing is not to win, it is to take part: What if scientists benefit from participating in research grant competitions? *Research Policy*, Forthcoming.

Ayoubi, Charles; Pezzoni, Michele and Visentin, Fabiana. 2017. At the Origins of Learning: Absorbing Knowledge Flows from Within the Team. *Journal of Economic Behavior & Organization*, 134: 374-387. \*Paper awarded by the Research Incentive Program of Collegio Carlo Alberto, September 2017.

Baruffaldi, Stefano; Marino Marianna and Visentin, Fabiana. 2017. International Mobility and Research Careers: Evidence from a Mobility Grant Program. In Guclu Atinc (Ed.), *Proceedings of the Seventy-seventh Annual Meeting of the Academy of Management*. \*Paper included in the Academy of Management Best Paper Proceedings, Technology and Innovation Management Division, August 2017.

Baruffaldi, Stefano; Visentin, Fabiana and Conti, Annamaria. 2016. The Productivity of Science & Engineering PhD Students Hired from Supervisors' Networks. *Research Policy*, 45(4): 785-796. \*Paper awarded by the Research Incentive Program of Collegio Carlo Alberto, September 2016.

Conti, Annamaria and Visentin, Fabiana. 2015. Science and Engineering Ph.D. Students' Career Outcomes, by Gender. *PlosOne*, 10(8): e0133177. doi:10.1371/journal.pone.0133177.

Conti, Annamaria and Visentin, Fabiana. 2015. A Revealed Preference Analysis of PhD Students' Choices Over Employment Outcomes. *Research Policy*, 44(10): 1931-1947.

Conti, Annamaria; Denas, Olgert and Visentin, Fabiana. 2014. Knowledge Specialization in PhD Student Groups. *IEEE Transactions on Engineering Management*, 61(1):52-67.

Muñoz, Viviana; Visentin, Fabiana; Foray, Dominique and Gaulé, Patrick. 2014. Can Medical Products be Developed on a Non-profit Basis? Exploring Product Development Partnership for Neglected Diseases. *Science and Public Policy*, August 24 1-24.

Negro, Giacomo; Visentin, Fabiana and Swaminathan, Anand. 2014. Resource Partitioning and the Organizational Dynamics of 'Fringe Banking'. *American Sociological Review*, 79(4) 680-704.

### ***Policy Briefs***

Ayoubi, Charles; Foray, Dominique; Mairesse, Jacques; Pezzoni, Michele and Visentin, Fabiana. 2016. The SINERGIA Program: A Policy Evaluation. *Policy Brief*. College of Management of Technology Series, Issue 2016/1.

Baruffaldi, H. Stefano; Foray, Dominique; Marino, Marianna and Visentin, Fabiana. 2015. Advanced Postdoc. Mobility Fellowships (SNSF): A Policy Evaluation. *Policy Brief*. College of Management of Technology Series, Issue 2015/1.

### ***Working Papers***

Money to Move: The Effect on Researchers of an International Mobility Grant (co-authors Baruffaldi Stefano and Marianna Marino) (First round of revision at *Management Science*)

Is this novel technology going to be a hit? Antecedents predicting technological novelty diffusion (with Michele Pezzoni and Reinhilde Veugelers)

The Effect of Regulation Changes on Innovation: The Case of the European Medical Device Sector (co-author Coffano Monica)

Research Impact and the Knowledge Horizon (co-authors de Rassenfosse Gaétan and Penner Orion)

A Signature Making the Break-Up of a Scientific Community: The case of Human Brain Project Petition Signees (co-authors Pezzoni Michele and Gianluigi Viscusi).

### ***On-going Projects***

Pezzoni, Michele and Visentin, Fabiana. When is the Right Time to Adopt New Ideas? Exploring the Relationship between Novel Content and Patent Value Over Time.

Ayoubi, Charles; Cristelli, Gabriele; Foray, Dominique and Visentin, Fabiana. The Economic Impact of the ETH-domain: Estimating the Return of Graduating from a Swiss Federal Institute over Alumni's Careers.

Mairesse, Jacques; Pezzoni, Michele and Visentin, Fabiana. Gender Differences in Research Productivity: The French Physicists' Case.

Kelchtermans, Stijn; Pezzoni, Michele, and Visentin, Fabiana. Strategic team formation in grant applications.

### **RESEARCH GRANTS AND AWARD**

---

2016	EPFL Award for Outstanding Research (3,000 CHF)
2013-2015	Swiss National Foundation Project Funding no. 100010_149931/1 (235,085 CHF, co-applicant with Prof. Dominique Foray)
2009-2011	Swiss National Foundation Fellowship for Prospective Researchers (70,000 CHF)

### **TEACHING**

---

I have taught various courses in different settings during my career. I have experienced teaching to large undergraduate classes as well as to small MBA and PhD classes. I have taught a broad spectrum of subjects that include managerial and economic content (100 hours per year).

PhD Courses: Organizational Economics, Economics of Innovation and Technological Change

Master's Elective Courses: Entrepreneurship, Network Analysis, Technology Policy and Energy Transition, Econometrics,

Undergraduate Core Courses: Strategic Management, Microeconometrics, Operations Management

### **MOST RECENT ACADEMIC PRESENTATIONS**

---

*Is this novel technology going to hit? Antecedents predicting technological novelty diffusion*

- STI Conference 2018, University of Leiden, Leiden Netherlands, September 2018
- The 78th Annual Meeting of the Academy of Management, Chicago, August IL 2018
- The Department of Economics, University of Torino, Torino Italy, March 2018
- Retreat CEMI-IIPP, Les Diablerets Switzerland, March 2018
- The Department of Economics, University of Leuven, Leuven Belgium, April 2018
- Economics of Science and Innovation Workshop, Barcelona GSE Summer Forum, Barcelona Spain, June 2018

*The Important Thing is not to Win but to Participate: The Case of a Swiss Funding Agency Incentivizing Scientists without Awarding them*

- NBER Workshop Advancing the Science of Science Funding, Boston, MA, July 2018
- Economics of Science and Innovation Workshop, Barcelona GSE Summer Forum, Barcelona Spain, June 2017
- DRUID Conference, New York, June 2017
- SEM's 2017 Conference, MIT, Cambridge MA, July 2017
- The 12th Workshop on The Organization, Economics and Policy of Scientific Research, University of Bath, Bath UK, April 2018

*International Mobility and Research Careers: Evidence from a Mobility Grant Program*

- The 77th Annual Meeting of the Academy of Management, Atlanta GA, August 2017

*At the Origins of Learning: Absorbing Knowledge Flows From Within the Team?*

- Economics of Science and Innovation Workshop, Barcelona GSE Summer Forum, Barcelona Spain, June 2016
- The 10<sup>th</sup> Workshop on The Organization, Economics and Policy of Scientific Research, Collegio Carlo Alberto, Torino Italy, May 2016
- International Symposium on Science of Science, Library of Congress, Washington DC, March 2016
- The Department of Economics, University of Nice Sophia Antipolis, Nice France, April 2016
- The Department of Economics, Katholieke Universiteit Leuven, Leuven Belgium, April 2016
- The Department of Economics, University of Strasbourg, Strasbourg France, March 2016

*Measuring the Effects of the SINERGIA Programme on Scientific Collaboration and Student Placement*

- Effective Operation of Competitive Funding Systems International Workshop, OECD, Paris France, October 2016
- Workshop on Using CVs to Study Academic Career, Collegio Carlo Alberto, Turin Italy, August 2015
- The 4<sup>th</sup> Edition of the GCW Conference, Nice France, June 2015
- Workshop on Assessing the Impact of Science Funding in Europe, Brussels Belgium, January 2015

*Swiss National Science Foundation Mobility Fellowships: A Policy Evaluation*

- Workshop Scientists' Careers Inside and Outside the University, University of Kassel, Kassel Germany, June 2016
- Comité Spécialisé Carrières, Swiss National Science Foundation, Bern Switzerland, May 2015
- The Department of Economics, University of Lausanne, Lausanne Switzerland, May 2015
- The 4<sup>th</sup> Edition of the GCW Conference, Nice France, June 2015

*PhD Students' Career Outcomes in the Short and in the Long-Run, by Gender*

- The Department of Management, SKEMA Business School, Nice France, April 2015
- American Economic Association Meeting, CSWEP Gender Sessions, Boston MA, January 2015
- STEM Policy: Women and the STEM Workforce, APPAM Fall Research Conference, Albuquerque NM, November 2014

### *Knowledge Specialization in PhD Student Groups*

- Workshop on Science of Science Policy, National Science Foundation, Ann Arbor MI, June 2014

### *Product Development Partnerships for Neglected Diseases: Exploring a New Model of Pharmaceutical R&D*

- Workshop on the Economics of Innovation of Product Development Partnership for Neglected Diseases, South Center, Geneva Switzerland, April 2014

### *A Revealed Preference Analysis of PhD Students' Choices Over Employment Outcomes*

- The 74th Annual Meeting of the Academy of Management, Philadelphia PA, August 2014
- The DRUID Society Conference, Copenhagen Business School, Copenhagen Denmark, June 2014
- Workshop in Economics of Science and Innovation, Barcelona Spain, June 2014
- The Imperial College Workshop on Mobility, London UK, June 2014
- Paper Development Workshop, SKEMA Business School, Nice France, June 2014
- University of Leuven, Leuven Belgium, April 2014
- Université Libre de Bruxelles, Bruxelles Belgium, April 2014
- Chair of Economics and Management of Innovation Workshop, St. Luc Switzerland, January 2014

## **PROFESSIONAL SERVICES AND MEMBERSHIPS**

---

**Reviewer:** Management Science, The Economic Journal, Research Policy, Journal of Management Studies, Academy of Management Conference, Strategic Management Society Conference, Review of Economics and Statistics

**Conference Organizer:** Special track Scientific and technological novelty: Impact and determinants at the 23rd International Conference on Science, Technology and Innovation Indicators, September 12-14, 2018, Leiden, The Netherlands

**Member:** European Group of Organizational Studies, Statistics Italian Society, and Academy of Management, Organization & Management Theory Div., Business Policy & Economic Sociology Div., Entrepreneurship Div.

## **LANGUAGES**

---

**Italian:** Native

**English:** Full professional proficiency

**French:** Professional working proficiency